

TATA ELXSI LIMITED

Regd. Office: ITPB Road, Whitefield, Bangalore - 560 048

STATEMENT OF CONSOLIDATED AUDITED RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER, 2012

PART I

(Rs. lakhs)

Particulars	01 Oct 2012 to 31 Dec 2012	01 Jul 2012 to 30 Sep 2012	01 Oct 2011 to 31 Dec 2011	01 Apr 2012 to 31 Dec 2012	01 Apr 2011 to 31 Dec 2011	01 Apr 2011 to 31 Mar 2012
1 Income from operations						
(a) Net sales/income from operations	15,667.77	15,536.49	13,788.54	45,823.95	39,320.82	53,870.74
(b) Other operating income	-	-	-	-	-	-
Total income from operations (net)	15,667.77	15,536.49	13,788.54	45,823.95	39,320.82	53,870.74
2 Expenses						
(a) Purchases	1,405.27	1,692.45	1,578.92	4,568.55	5,410.07	7,093.92
(b) Changes in inventories of stock-in-trade	(63.16)	(0.63)	30.18	(62.59)	54.14	54.98
(c) Employee benefits expense	8,979.90	8,504.09	7,443.58	26,126.02	20,318.03	27,807.29
(d) Depreciation and amortisation expense	615.07	621.43	508.39	1,784.32	1,526.69	2,051.92
(e) Other expenses	3,697.56	3,312.32	2,774.51	10,201.36	8,385.65	11,514.42
Total expenses	14,634.64	14,129.66	12,335.58	42,617.66	35,694.58	48,522.53
3 Profit/ (Loss) from operations before other income, finance costs and exceptional items (1 - 2)	1,033.13	1,406.83	1,452.96	3,206.29	3,626.24	5,348.21
4 Other Income	355.93	(169.74)	339.25	744.62	646.43	420.50
5 Profit/ (Loss) from ordinary activities before finance costs & exceptional items (3 + 4)	1,389.06	1,237.09	1,792.21	3,950.91	4,272.67	5,768.71
6 Finance costs	125.03	97.41	46.72	293.68	150.35	232.63
7 Profit/ (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	1,264.03	1,139.68	1,745.49	3,657.23	4,122.32	5,536.08
8 Exceptional items (Refer Note No.3)	-	(851.12)	-	(1,589.57)	-	-
9 Profit/ (Loss) from Ordinary Activities before tax (7 + 8)	1,264.03	288.56	1,745.49	2,067.66	4,122.32	5,536.08
10 Tax expense	389.24	107.35	540.53	643.82	1,310.02	1,665.58
11 Net Profit/ (Loss) from ordinary activities after tax (9 - 10)	874.79	181.21	1,204.96	1,423.84	2,812.30	3,870.50
12 Share of loss from associate Company (Refer Note No.2)	-	-	179.61	106.55	179.61	411.75
13 Net Profit/ (Loss) for the period/ year (11 - 12)	874.79	181.21	1,025.35	1,317.29	2,632.69	3,458.75
14 Paid-up equity share capital (equity shares of Rs.10/- each)	3,113.82	3,113.82	3,113.82	3,113.82	3,113.82	3,113.82
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						16,084.14
16 Earnings per share (not annualised)						
- Basic/diluted EPS before extraordinary items	2.81	0.58	3.29	4.23	8.45	11.11
- Basic/diluted EPS after extraordinary items	2.81	0.58	3.29	4.23	8.45	11.11

SELECT INFORMATION FOR THE QUARTER ENDED 31 DECEMBER, 2012

PART II

Particulars	01 Oct 2012 to 31 Dec 2012	01 Jul 2012 to 30 Sep 2012	01 Oct 2011 to 31 Dec 2011	01 Apr 2012 to 31 Dec 2012	01 Apr 2011 to 31 Dec 2011	01 Apr 2011 to 31 Mar 2012
A PARTICULARS OF SHAREHOLDING						
1 Public shareholding						
- Number of Shares	17,090,588	17,090,588	17,090,588	17,090,588	17,090,588	17,090,588
- Percentage of shareholding	55%	55%	55%	55%	55%	55%
2 Promoters and Promoter Group shareholding						
a. Pledged/ Encumbered						
- Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-
b. Non - encumbered						
- Number of Shares	14,047,632	14,047,632	14,047,632	14,047,632	14,047,632	14,047,632
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100	100	100	100	100	100
- Percentage of shares (as a % of the total share capital of the Company)	45%	45%	45%	45%	45%	45%

Particulars	3 months ended 31 Dec 2012
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	2
Received during the quarter	2
Disposed of during the quarter	3
Remaining unresolved at the end of the quarter	1

SEGMENT RESULTS

(Rs. lakhs)

Particulars	01 Oct 2012 to 31 Dec 2012	01 Jul 2012 to 30 Sep 2012	01 Oct 2011 to 31 Dec 2011	01 Apr 2012 to 31 Dec 2012	01 Apr 2011 to 31 Dec 2011	01 Apr 2011 to 31 Mar 2012
1 Segment Revenue						
a System Integration & Support Services	1,568.63	1,903.32	1,604.60	5,054.61	6,434.21	8,445.25
b Software Development & Services	14,099.14	13,633.17	12,183.94	40,769.34	32,886.61	45,425.49
Net income from Sales/Services	15,667.77	15,536.49	13,788.54	45,823.95	39,320.82	53,870.74
2 Segment Results						
a System Integration & Support Services	126.96	8.39	148.62	11.01	572.08	839.88
b Software Development & Services	1,332.66	1,369.49	1,579.97	4,401.05	4,208.44	5,981.03
Total	1,459.62	1,377.88	1,728.59	4,412.06	4,780.52	6,820.91
Less: Interest & Finance Charges	125.03	97.41	46.72	293.68	150.35	232.63
Unallocable Expenditure (net of unallocable income)	70.56	991.91	(63.62)	2,050.72	507.85	1,052.20
Profit before Tax	1,264.03	288.56	1,745.49	2,067.66	4,122.32	5,536.08
3 Capital Employed						
a System Integration & Support Services	832.29	1,721.69	4,901.96	832.29	4,901.96	3,726.00
b Software Development & Services	10,534.19	8,361.27	11,570.44	10,534.19	11,570.44	7,901.62
	11,366.48	10,082.96	16,472.40	11,366.48	16,472.40	11,627.62
Add: Unallocable Capital Employed	10,054.18	10,237.48	8,865.05	10,054.18	8,865.05	10,234.25
Total	21,420.66	20,320.44	25,337.45	21,420.66	25,337.45	21,861.87

Notes:

- The above figures have been reviewed by the Audit Committee and approved by the Board of Directors on 21 January, 2013.
- The Company had entered into a joint venture agreement with A Squared Entertainment LLC, USA ("A2") for carrying on business in the field of animated content development, development of related characters/intellectual property and licensing thereof to merchandising companies, pursuant to which A Squared Elxsi Entertainment LLC ("A2E2") was incorporated to carry on the activities of the joint venture. The Company had remitted USD 1,000,001 as Share Application Money to A2E2 against which shares were yet to be allotted. The JV Partner, A2 was in the process of completing its obligation under the agreement. On June 22, 2012 the company had intimated A2E2 about its decision not to finance the Joint Venture's operations beyond the amount stated in the Joint Venture agreement, pursuant to which the Company seized its association with A2 and A2E2. For the purpose of presenting the consolidated results, A2E2 had been considered as an associate until June 22, 2012 and the company's proportionate share of losses in A2E2, to the extent of its contribution as share application money, had been included in the consolidated statements. Accordingly, the Company had recognised Rs.106.55 lakhs (Approx USD 2,05,001) as its share of losses in the Joint Venture and Rs.411 lakhs (Approx USD 7,95,000) as its share of losses in the previous year ended March 31, 2012.
- In the previous quarter, the company received a demand from the bankers of A2E2, to whom the company had given a financial guarantee, towards the outstanding dues of Rs. 1,589.57 lakhs (USD 30 lakhs) due by A2E2 to its banker. The company had settled its obligation towards the bank guarantee and had accrued for the said amount during the previous quarters, which is included as an exceptional item in the results for the period ended December 31, 2012.
- Previous period's / year's figures have been regrouped wherever necessary.

By Order of the Board
for TATA ELXSI LIMITED

sd/-
Madhukar Dev
Managing Director

Mumbai, 21 January, 2013

TATA ELXSI LIMITED

Regd. Office: ITPB Road, Whitefield, Bangalore - 560 048

STATEMENT OF STANDALONE AUDITED RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER, 2012

PART I

(Rs. lakhs)

Particulars	01 Oct 2012 to 31 Dec 2012	01 Jul 2012 to 30 Sep 2012	01 Oct 2011 to 31 Dec 2011	01 Apr 2012 to 31 Dec 2012	01 Apr 2011 to 31 Dec 2011	01 Apr 2011 to 31 Mar 2012
1 Income from operations						
(a) Net sales/income from operations	15,213.42	15,152.66	13,702.13	44,705.49	37,088.07	51,445.84
(b) Total operating income	-	-	-	-	-	-
Total income from operations (net)	15,213.42	15,152.66	13,702.13	44,705.49	37,088.07	51,445.84
2 Expenses						
(a) Purchases	1,033.25	1,344.49	1,389.16	3,611.50	3,329.94	4,989.39
(b) Changes in inventories of stock-in-trade	(61.65)	(0.63)	30.18	(61.08)	54.14	54.98
(c) Employee benefits expense	8,979.90	8,504.09	7,443.58	26,126.02	20,318.03	27,807.29
(d) Depreciation and amortisation expense	615.07	621.43	508.39	1,784.32	1,526.69	2,051.92
(e) Other expenses	3,693.22	3,305.90	2,939.94	10,292.21	8,529.65	11,887.53
Total expenses	14,259.79	13,775.28	12,311.25	41,752.97	33,758.45	46,791.11
3 Profit / (Loss) from operations before other income, finance costs and exceptional items (1 - 2)	953.63	1,377.38	1,390.88	2,952.52	3,329.62	4,654.73
4 Other Income	355.93	(31.11)	339.25	883.25	838.39	612.46
5 Profit / (Loss) from ordinary activities before finance costs & exceptional items (3 + 4)	1,309.56	1,346.27	1,730.13	3,835.77	4,168.01	5,267.19
6 Finance costs	125.03	97.41	46.72	293.68	150.35	232.63
7 Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	1,184.53	1,248.86	1,683.41	3,542.09	4,017.66	5,034.56
8 Exceptional items (Refer Note No.2)	-	(851.12)	-	(1,589.57)	-	-
9 Profit / (Loss) from Ordinary Activities before tax (7 + 8)	1,184.53	397.74	1,683.41	1,952.52	4,017.66	5,034.56
10 Tax expense	381.60	116.75	532.00	624.85	1,280.00	1,640.00
11 Net Profit / (Loss) from ordinary activities after tax (9 - 10)	802.93	280.99	1,151.41	1,327.67	2,737.66	3,394.56
12 Extraordinary item (net of tax expense Rs. Nil)	-	-	-	-	-	-
13 Net Profit / (Loss) for the period / year (11 - 12)	802.93	280.99	1,151.41	1,327.67	2,737.66	3,394.56
14 Paid-up equity share capital (equity shares of Rs.10/- each)	3,113.82	3,113.82	3,113.82	3,113.82	3,113.82	3,113.82
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						15,793.48
16 Earnings per share (not annualised)						
- Basic/diluted EPS before extraordinary items	2.58	0.90	3.70	4.26	8.79	10.90
- Basic/diluted EPS after extraordinary items	2.58	0.90	3.70	4.26	8.79	10.90

SELECT INFORMATION FOR THE QUARTER ENDED 31 DECEMBER, 2012

PART II

Particulars	01 Oct 2012 to 31 Dec 2012	01 Jul 2012 to 30 Sep 2012	01 Oct 2011 to 31 Dec 2011	01 Apr 2012 to 31 Dec 2012	01 Apr 2011 to 31 Dec 2011	01 Apr 2011 to 31 Mar 2012
A PARTICULARS OF SHAREHOLDING						
1 Public shareholding						
- Number of Shares	17,090,588	17,090,588	17,090,588	17,090,588	17,090,588	17,090,588
- Percentage of shareholding	55%	55%	55%	55%	55%	55%
2 Promoters and Promoter group Shareholding						
a. Pledged/Encumbered						
- Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-
b. Non - encumbered						
- Number of Shares	14,047,632	14,047,632	14,047,632	14,047,632	14,047,632	14,047,632
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100	100	100	100	100	100
- Percentage of shares (as a % of the total share capital of the Company)	45%	45%	45%	45%	45%	45%

Particulars	3 months ended 31 Dec 2012
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	2
Received during the quarter	2
Disposed of during the quarter	3
Remaining unresolved at the end of the quarter	1

SEGMENT RESULTS

(Rs. lakhs)

Particulars	01 Oct 2012 to 31 Dec 2012	01 Jul 2012 to 30 Sep 2012	01 Oct 2011 to 31 Dec 2011	01 Apr 2012 to 31 Dec 2012	01 Apr 2011 to 31 Dec 2011	01 Apr 2011 to 31 Mar 2012
1 Segment Revenue						
a System Integration & Support Services	1,114.29	1,519.49	1,349.52	3,936.16	4,032.79	6,020.36
b Software Development & Services	14,099.13	13,633.17	12,352.61	40,769.33	33,055.28	45,425.48
Net income from Sales/Services	15,213.42	15,152.66	13,702.13	44,705.49	37,088.07	51,445.84
2 Segment Results						
a System Integration & Support Services	47.80	(21.37)	86.52	(136.18)	275.44	558.15
b Software Development & Services	1,332.32	1,369.80	1,759.58	4,401.02	4,388.05	5,569.28
Total	1,380.12	1,348.43	1,846.10	4,264.84	4,663.49	6,127.43
Less: Interest & Finance Charges	125.03	97.41	46.72	293.68	150.35	232.63
Unallocable Expenditure (net of unallocable income)	70.56	853.28	115.97	2,018.64	495.48	860.24
Profit before Tax	1,184.53	397.74	1,683.41	1,952.52	4,017.66	5,034.56
3 Capital Employed						
a System Integration & Support Services	491.34	1,471.26	4,216.52	491.34	4,216.52	3,406.67
b Software Development & Services	10,534.19	8,361.27	11,570.43	10,534.19	11,570.43	7,901.62
Total	11,025.53	9,832.53	15,786.95	11,025.53	15,786.95	11,308.29
Add: Unallocable Capital Employed	10,082.85	10,266.15	9,412.09	10,082.85	9,412.09	11,346.61
Total	21,108.38	20,098.68	25,199.04	21,108.38	25,199.04	22,654.90

Notes:

- The above figures have been reviewed by the Audit Committee and approved by the Board of Directors on 21 January, 2013.
- The Company had entered into a joint venture agreement with A Squared Entertainment LLC, USA ("A2") for carrying on business in the field of animated content development, development of related characters/intellectual property and licensing thereof to merchandising companies, pursuant to which A Squared Elsi Entertainment LLC ("A2E2") was incorporated to carry on the activities of the joint venture. In the previous quarter, the company received a demand from the bankers of A2E2, to whom the company had given a financial guarantee, towards the outstanding dues of Rs. 1,589.57 lakhs (USD 30 lakhs) due by A2E2 to its banker. The company has settled its obligation towards the bank guarantee and had accrued for the said amount during the previous quarters, which is included as an exceptional item in the results for the period ended December 31, 2012.
- Previous period's / year's figures have been regrouped wherever necessary.

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for TATA ELXSI LIMITED

sd/-

Madhukar Dev
Managing Director

Mumbai, 21 January, 2013