

Optimized Transition Planning Resulting in 30% Reduction in Lead Time

Major Surgical Instrument manufacturer with 30K products marketed in EU

Gap Assessment & Remediation of 330+ Product Systems (consisting of 10,000 article numbers) in a span of 11 months

- Organization-level assessment for transition preparedness
- Assessment of current technical file state
- Estimation for efforts and budgeting
- 5 weeks of Pilot project with 1 product group (42 articles) for optimal planning
- Program planning to cover 1/3rd of product portfolio by Dec 2019

Scaling to next level

- 3 year roadmap for organization-wide transition (by 2022)
- Create & Update 60+ CERs for 2019-2020



Team Size	Model	Performance	Business Impact	Phases
60-100	T&M	Optimized plan: 30% effort reduction Offshore team: 40% cost saving	Retaining market share (~€1 B) in EU	2